INVERSIJA SIA LRaviācijas kompānija



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TO WHOM IT MAY CONCERN!

We would like to post here some comments about the situation with VEF Bank.

Aviation Company INVERSIA was founded in the year 1988 and since 1991 is performing international cargo transportation flights using IL-76 aircraft.

During this period Aviation Company was involved in many operations under the aegis of UN performing flights in natural and humanitarian disaster areas.

Aviation Company airplanes had visited 115 countries and 349 airports so far. At the moment we cooperate with Australian government on contract basis for more than 3 years and we are involved in antiterrorist operation in Iraq.

Successful work of the Aviation Company was stimulated in considerable degree by VEF Bank which is reliable partner since 2001.

We had chosen VEF Bank for fast payment processing as well as for using letters of guarantee and credit lines as our partners had recommended. VEF Bank is a small bank, therefore they stress, that their business with the customers is always based on the long term relationships and individual approach.

As Latvia is a member of the EU Aviation Company keeps modernizing aircraft equipment according to European requirements. VEF Bank is involved in financial program for modernizing. All payments made by contract members AirRep (UK) and ADAGOLD (Australia) for Aviation Company services are received only in US Dollars.

As a result of the year 2003 account inflow was 2 680 425 US Dollars, 2004 account inflow was 2 021 558 US Dollars and for 4 full month of the year 2005 account inflow was 1 014 767 US Dollars.

All payments for purchasing equipment, installation and component service are made in US Dollars. Moreover Aviation Company running cost in Latvia including wages is covered with national currency after converting US Dollars in VEF Bank.

Closing of the correspondent accounts of the bank may impact: our business. First of all, we have a long and good credit history with the bank. It will be problematic for us to start to work with another bank, because in this case, we will need to start everything from the beginning. The new bank will not know our business and will not understand the nature of it. Second thing is that in a case of closing of the account we will need to reorganize the financial flows, rearrange all the contracts we had signed because in most cases, all the contracts have the banking details for the parties. The same situation is with other financial products we are using with this bank (letters of credit). We had a long time negotiations to find a trustable bank for our business, and the bank which will be accepted by our counterparties for bank guarantees and LC.

We had read the announcements about this bank and can confirm, that before the opening an account the bank asked us about the nature of our business, and then all the time had controlled the flow. We know this, because our partners, which we had attracted to the bank for optimizing the financial flow also was worried about information disclosure about the business and counterparties. However the bank always showed us and informed, that this information is for the bank internal use only and is necessary for the implementing the principles "know your customers".

Yours faithfully,

J. Brook

General Director